

## Must-have features for a busy payroll processor



## Agenda



1. Are single director clients worth your while?
2. Making more profit from single director clients
3. Batch processing in BrightPay
4. Saving time on static payrolls
5. Other automation within BrightPay and BrightPay Connect
6. A tour of BrightPay and BrightPay Connect
7. Questions & Answers

## Are single director clients worth your while?



- > The more complicated a client's payroll, the more value they put on your services
- > Static payrolls are often seen as being "straightforward"
- > Payroll requires knowledge, skill and a high level of accuracy
- > Good payroll services are crucial to the smooth running of your clients' businesses


## Making more profit from single director clients



-  In 2021, 75% of businesses in the UK were single director companies
-  With the right payroll software, you could remove over 90% of the work involved in processing static payrolls

## Batch processing in BrightPay

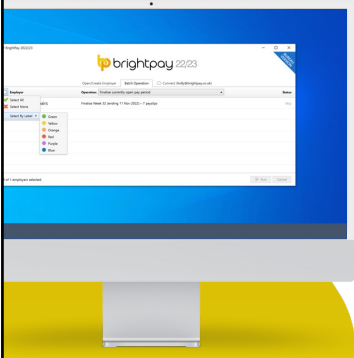
- 1 Batch finalise payslips
- 2 Batch send HMRC submissions
- 3 Batch check for coding notices



## Set labels for your static payroll clients




## How does it work?



- > Select the function you wish to perform from the drop-down
- > Select the label for the clients you want to perform the function for
- > Click "Run"
- > Once finished, the task will show as complete

## Saving time on static payrolls



**Olivia, owner of Smart Accountants**

## How to spend the time you have saved

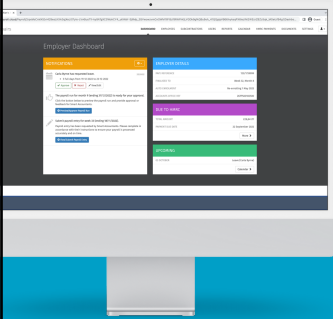



**Option one:**  
Take on more static payroll clients



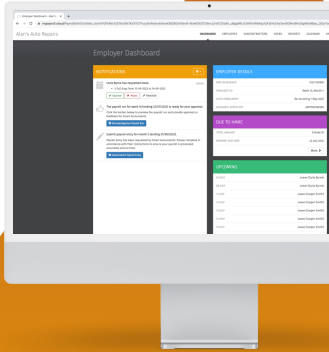
**Option two:**  
Spend time providing more high-value services

## Saving time with BrightPay Connect

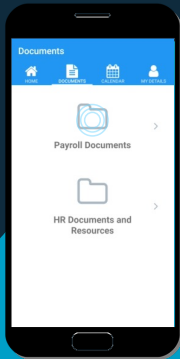
## Client self-service portals

- > Clients can access what they need with no bureau intervention needed
- > Run payroll reports, view payslips, view amounts due to HMRC
- > Automatically available to the client through their online portal
- > No need to email payslips and reports to clients each pay period




## Employee self-service app

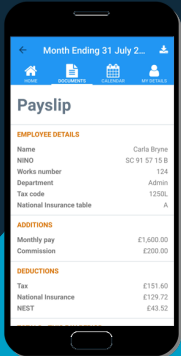
- > Access historical payslips 24/7
- > Cuts down on unnecessary communication



## Employee self-service app



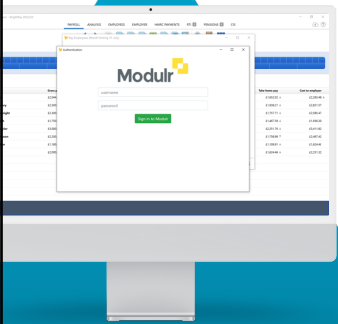


- Payslips are automatically available
- Share payslips on or before payday





EMPLOYEE DETAILS	
Name	Carlo Byrne
NINO	SC 91 57 15 8
Works number	124
Department	Admin
Tax code	1250L
National Insurance table	A
ADDITIONS	
Monthly pay	£1,600.00
Commission	£200.00
DEDUCTIONS	
Tax	£151.60
National Insurance	£129.72
NEST	£43.52

## Payment platform integration

## BrightPay's payment API






- Pay employees through BrightPay
- Powered by Modulr
- Eliminate bank files
- Secure Modulr portal for clients
- Clients easily approve payments

# Bright

Home to award-winning payroll, accounting, practice management, tax and HR software





Questions and answers

