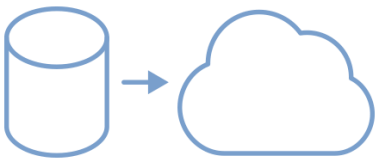
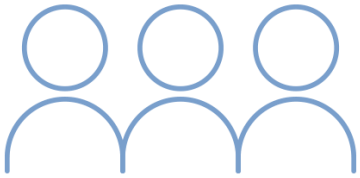
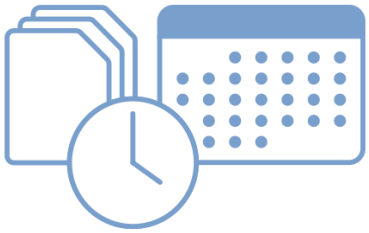
Guide to Profit for Accountants with BrightPay Connect

brightpay connect

Enhance your Payroll Service

BrightPay's latest add-on BrightPay Connect offers significant benefits for payroll bureaus and their clients. BrightPay Connect is a safe and reliable automatic cloud backup and bureau online dashboard. Your payroll data and reports are stored in BrightPay Connect where payroll information can be accessed by you, your clients and their employees. As a payroll bureau, you can avail of substantial discounts for bulk licence purchases, allowing you to substantially increase your income stream.

BrightPay Add-On	 Automatic Cloud Backup	 Multiple Users
 Employee Self Service	Bureau Client Dashboard	Safe and Reliable

How to Increase Profits with BrightPay Connect

Bureaus can make significant savings by purchasing multiple BrightPay Connect licences. This allows you to start profiting by charging the retail price of £49 + VAT per tax year to each payroll client per BrightPay Connect licence. The more clients that sign up to BrightPay Connect, the more profits you can make. Below is a table of the bulk discounts available when purchasing multiple BrightPay Connect licences.

No. of Employers	Total Price	Discount	Price / Employer
Single employer	£49	0% discount	£49.00
5 employer pack	£199	19% discount	£39.80
10 employer pack	£349	29% discount	£34.90
20 employer pack	£599	39% discount	£29.95
30 employer pack	£779	47% discount	£25.97
40 employer pack	£899	54% discount	£22.48
50 employer pack	£999	59% discount	£19.98

Below is a table which shows examples of how much additional revenue you could earn for a one year period and then for a five year period. If you charge your customers £49 per licence, this table gives you an idea of what potential additional income you could earn depending on how many clients you roll it out to.

No. of Licences	Total Cost	Cost Per Licence	Extra Revenue Per Year	Extra Revenue for 5 Years
Single Employer	£49	£49.00	£0	£0
5 Employer Pack	£199	£39.80	£46	£230
10 Employer Pack	£349	£34.90	£141	£705
20 Employer Pack	£599	£29.95	£381	£1,905
30 Employer Pack	£779	£25.97	£691	£3,455
40 Employer Pack	£899	£22.48	£1,061	£5,305
50 Employer Pack	£999	£19.98	£1,451	£7,255
100 Employer Pack	£1,499	£14.99	£3,401	£17,005
200 Employer Pack	£2,499	£12.50	£7,301	£36,505

* Prices quoted exclude VAT unless otherwise stated. Further bulk prices options are available here.

Reduce your Payslip Costs

You can cut the cost of producing and printing employee payslips for clients. With BrightPay Connect's self-service portal, employees can access and download their payslips on any device including their smartphone, tablet, laptop or desktop computer.

The self service portal is a secure, online payslip dashboard where employees can also access their automatic enrolment communications and other payroll documents, such as P60's & P45's. Employees will have their own personal password-protected portal where they can login online.

Your clients can also access each employees' payslips on their employer dashboard. BrightPay Connect will increase efficiencies and improve payroll processing by reducing printing, reducing time spent on organising payslips into the correct envelopes and save money posting paper payslips. It will also help you reduce your carbon footprint.

Benefits to Clients

- ✓ Easy setup – no software to download
- ✓ 24/7 online access to employee documents including payslips
- ✓ Helps auto enrolment compliance
- ✓ Safe and reliable
- ✓ Password protected client dashboard
- ✓ Reduces carbon footprint
- ✓ Manage and process employee leave requests

Benefits to Employees

- ✓ Easy setup – no software to download
- ✓ 24/7 online access to personal payslips and other payroll documents
- ✓ Access auto enrolment communications
- ✓ Safe and reliable
- ✓ Password protected employee self service
- ✓ Reduces carbon footprint
- ✓ View and request annual leave

White Label BrightPay Connect

You will also have the option to brand or white label BrightPay Connect with your company name, logo, contact details and signature which will further enhance your client relationship. White labelling will boost the visibility of your bureau and strengthen loyalty with your clients. This means that BrightPay Connect can be marketed as your own to resell to clients, ultimately enhancing your image as a payroll expert.

BrightPay Connect additionally offers free customer phone and email support. Our demo team would be happy to arrange a demo for your clients using your own branding and contact details.

Key Benefits of BrightPay Connect

There are a number of key features included in BrightPay Connect bringing a number of benefits to your clients. BrightPay Connect will automate and streamline the provision of payslips, P60's, P45's and auto enrolment documentation for employees.

BrightPay Connect also offers employee self service where employees can view and request annual leave, unpaid leave, sick leave and statutory leave through their online portal. By automating the payroll processing you will save time, money, reduce your carbon footprint and build stronger relationships with your clients.

Key Features Included

The following features are included in BrightPay Connect

- ✓ Secure Online Backup
- ✓ Employee Self Service
- ✓ Employer Dashboard
- ✓ Bureau Dashboard
- ✓ Annual Leave Requests
- ✓ Employer Calendar
- ✓ Multiple Users
- ✓ Payroll Reports
- ✓ HMRC Payments
- ✓ Employer Branding
- ✓ Bureau Branding
- ✓ Bulk Discounts

Benefits to your Business

- Increase your payroll processing efficiency
- Reduce your carbon footprint demonstrating an environmentally friendly pay solution
- Reduce your payslip distribution costs including costs to print, post and process
- Employees can access payslips anytime saving you time having to produce copy payslips
- Compatible with your BrightPay payroll software

Learn more about how you and your clients could benefit from BrightPay Connect with a free demonstration.

Read a full list of the advantages of BrightPay Connect for Payroll Bureaus.